

LITTLE FLOWERS ECDC

2017

ANNUAL REPORT



TABLE OF CONTENTS

Letter from the Executive Director	1-2
History, Mission, and Vision	3-4
Board of Directors	5
Parent Letter	6
Educational Services	7
2017 Fundraiser Event.....	8-9
2017 Donors	10
Income & Expenses	11-12
In Memoriam.....	17

LETTER FROM THE DIRECTOR



This has been an exciting year for the children at Little Flowers Early Learning and Development Center, Inc. -- ***thanks to your support!***

For the first time -- with grants and donations from our **First Fundraiser** last year, we were able to:

- Increase enrollment by 44% and now has a waiting list for enrollment
- Help develop the brains of over **140** children from infants to 15 years
- Receive 4 of the 5 grants applied for and was able to offer the following “**Free**” programs and parent services:
 - Pre-k expansion for 4-year-old children entering kindergarten
 - Out of school time funding for after school children
 - Summer enrichment
 - Circle of Security parent training
- Offer scholarships for ballet and tap dance to 20 children
- Hire two new after school staff, one of whom worked at Little Flowers through the Baltimore City’s summer Youth Works program
- we are still able to provide **Free** home cooked breakfast and lunch, and snacks to **Every** child

In addition, was featured in the August 7, 2018 Baltimore Sun article entitled, “Md. Boosts eligibility for child care subsidy.”

Unfortunately, there will not be a Fundraiser Gala this December because we will be going through the extensive reaccreditation process with the Maryland State Department of Education - Early Childhood Education Division. Little Flowers is the largest nonprofit child development and enrichment center in Sandtown. We offer comprehensive early learning, intervention, before and after school programs, summer enrichment, and transportation. We still need your help to serve the children and families all year round!

Our success depends heavily on grants (most are ending soon) and supporters like you.

Please consider making a contribution this year or becoming a sustaining monthly contributor? You can donate right now via our website or sign up for monthly deductions. Or you can write a check to support the critical early childhood development of a precious child in Sandtown.

Thank you for providing the critical early education and after school programs for children living in poverty. You can help change lives!

Thank you in advance for supporting the future of our children.

Crystal Hardy-Flowers, LGSW

Tracy Curry, MA, SPHR, CCP



Founder/Executive Director

Board Chairperson

HISTORY, VISION, MISSION

HISTORY

Little Flowers Early Childhood and Development Center, Incorporated (Little Flowers) is a 501 (C)(3), non-profit organization. Little Flowers aims to provide low-income children and families in the community with quality childcare services through comprehensive early learning and intervention, before and after-school services and weekend enrichment programs.

Little Flowers was started in August 2008. The owner, a licensed graduate social worker, has over 18 years of providing clinical services to disadvantaged and vulnerable children and adults in the city of Baltimore, and over 6 years of experience in early childhood and development. In addition, the owner has extensive experience in the legal field as an expert in the field of child maltreatment. With that being said, the owner intends on incorporating on-site mental health services in order to provide a more holistic approach to child development and strengthen families.

VISION

Education & Enrichment

Professional & Program Development

Parent & Community Involvement

Diversity & Inclusion

MISSION

Little Flowers Early Childhood and development Center, Inc. recognizes that children are our future. Therefore, it is our mission to improve the lives of children by employing a holistic approach to education. In doing so, we are committed to promoting growth in our children through quality education and early intervention, enrichment, parent involvement and collaborations. In addition, we see the importance of positioning children where they can be successful by providing them with safe, nurturing and clean learning environment.

Our curriculum is designed to foster the social, emotional, intellectual, and physical needs of the children we serve. We believe that children need to be actively involved in learning through play, with opportunities to explore, experience and succeed. Staff development is a central focus of Little Flowers' program, enabling teachers and assistants to provide comprehensive services for children and families and to assist in the on-going evaluation and improvement of staff as well as the total program.

MEET OUR BOARD



Chair

Tracy Curry, MA, SPHR, CCP

Vice Chair

Evona Hebb, M.S.

Treasurer

Kimberly Lambert, MBA

Board Members

Executive Director

Crystal Hardy-Flowers, LGSW

Ramona Green, *M.A.Ed.*

Mary Hughes, B.A.

Beatrice Williams, *M.A.Ed.*

Voluntary

Research Analysis

Susan Hill

Dear Parents and Guardians

We would like to thank you for choosing Little Flowers Early Childhood and Development Center, Inc. (LF) for your child's early education and development needs.

As always, it is our **MISSION** to provide you and your child with quality services. In keeping up with our mission, we continue to foster positive partnerships to help better serve you.

Each year, we meet with our parents to discuss our goals and objectives (strategic plan) for the upcoming year, and to get your feedback about the program.

Below are our goals for the 2017/18 school year:

- **Accreditation** – To continue to maintain program quality through best practices and to begin to prepare for re-accreditation
- **Increase Staff** – Little Flowers plans to hire better qualified teachers who meet accreditation standards (i.e., AA degree or above, and/or with teacher certification)
- **PTA** - we will continue to work diligently to increase our PTA, so please consider serving on the PTA board.
- **Executive Board** – This year we plan to increase parent and community involvement. If interested, please see Ms. Crystal.
- **Fun-Raising** – This year, we plan raise \$20,000 for operations
- **Grant Writing** - Our goal is to obtain at least \$200k in grant funding to support early education instruction and afterschool.

If you have any questions, feel free to contact the center at 410 728-2222.

Respectfully,

Crystal Hardy-Flowers, LGSW

Director

Dear Friends,

2017 was a busy and exciting year for the Educational Services Department at Little Flowers. We expanded services for our youngest students with the opening of our infant and toddler classrooms in June 2017. LF is now able to serve 21 children six weeks to 23 months of age in our infant and toddler classrooms (an increase of 25% availability).

Our preschool classrooms (3's and 4's) are also in high demand, evidenced through waiting lists for all classrooms, and tours for over 80 families in the last eight months of 2016. Due to the success of our 1st year Pre K Expansion class, we expanded our services and opened two Pre K Expansion classrooms. We also expanded our preschool staff, hiring a certified teacher for our.

Our afterschool/summer enrichment enrollment grew, forcing us to maintain a waiting list and request opening additional classrooms. As a result, we added three new classrooms increasing our availability to 57%.

The success of every child is our ultimate goal. Teaching Strategies GOLD student assessment data for 2017 is evidence of a focus on quality instruction and quality professional development. GOLD measures fall-to -spring student growth, based on national norms, in all areas of a child's development. We are thrilled to report that 96% of Little Flowers students achieved their expected growth in 2017! Students receiving therapeutic services (22% of LF's student population) are included in this growth data.

Little Flowers shines at a Level 4 in Maryland Excels quality rating This new CCAP "tiered reimbursement" helps to support our ongoing quality initiatives and is significant when considering that 69% of our students served in 2017 were CCAP-eligible. An additional 2% of students received LF scholarship assistance (full or part), thanks to the contributions of our amazing donors!

I am so proud to be part of this unique early education center with its inclusive classrooms, acceptance of diverse students and families, and commitment to the success of all. Success is accomplished with research-based curriculum and strategies, a collaborative team approach, high quality professional development, a supportive community, involved parents, and a committed staff. Thanks and "hats off" to all who help us thrive!

-LITTLE FLOWERS-
Early Childhood and Development Center

First Annual Fundraiser

“Many Things Can Wait...Our Children Can Not!”

~The Program~

Mistress of Ceremony - Mrs. Tracy Curry

Social Hour
6 pm to 7 pm

Hors d'oeuvres
Light Music
Silent Auction

7 pm to 8 pm
Welcome
Prayer -
Dinner

Celebration of Little Flowers
8 pm to 8:30 pm

Videography by Joe Rubino
Guest speaker - Rev. Dr. Wanda Bynum Duckett

Baltimore Metropolitan District Superintendent/Baltimore Washington Conference
United Methodist Church

Parent speaker – Sabrina Johnson

Youth speaker – Tyler Lewis

Closing Remarks - Crystal Hardy-Flowers

Enjoy musical selections by Mzz B Productions

Special Thanks to Our
Supporters and Donors

Little Flowers' Parents, Children and Staff
Board Members

Baltimore-Washington Conference of the United Methodist Church

Emmanuel United Methodist Church

United Methodist Church

Mt Zion United Methodist Church

Glen Mar United Methodist Church

St. Peter Claver Catholic Church

Bessemer Trust

Joe Rubino

Mzz B Productions

Agape House Caters

Cylburn Arboretum

Vic's Photography

Brenda Walker

Cathy Frazier

Paula Tolson

Ralph Randall

Dana Baughns

Susan Hill

Annie Roberts

P-B Health Home Care Agency, Inc.

The Rick and Constance Soloway Charitable Fund

2017 Income and Expenses

	2017	2016
Revenue		
Contributions & Grants	\$ 55,804.35	\$ 10,956.02
Program Services	865,135.38	946,790.25
Investment Revenue	-	-
Fundraising Revenue	13,706.88	-
Total Revenue	\$ 934,646.61	\$ 957,746.27

Functional Expenses

Program Service Expenses	\$ 291,929.95	\$ 293,519.07
Salaries Wages & Benefits	547,014.03	566,957.99
Management & General Expenses	74,907.93	81,494.87
Fundraising Expenses	7,892.22	-
Total Expenses	\$ 921,744.13	\$ 941,971.93

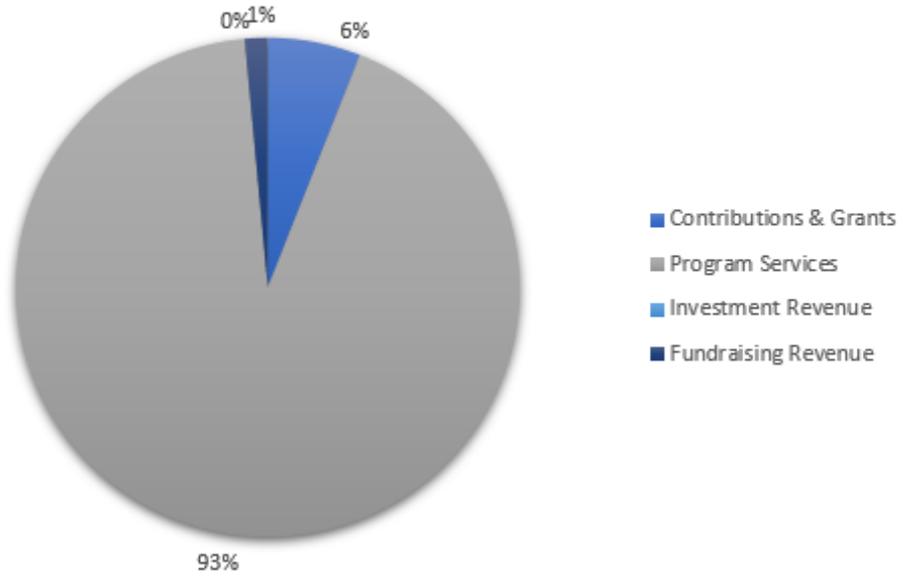
Balance Sheet

Operating Cash	\$ 23,498.35	\$ 628.52
Contributions & Grants Cash	7,176.11	(12.68)
Accounts Receivable	30,437.29	40,882.85
Other Current Assets	5,097.65	4,381.00
Land Buildings & Equipment	38,268.05	43,654.13
Investments	-	-
Total Assets	\$ 104,477.45	\$ 89,533.82

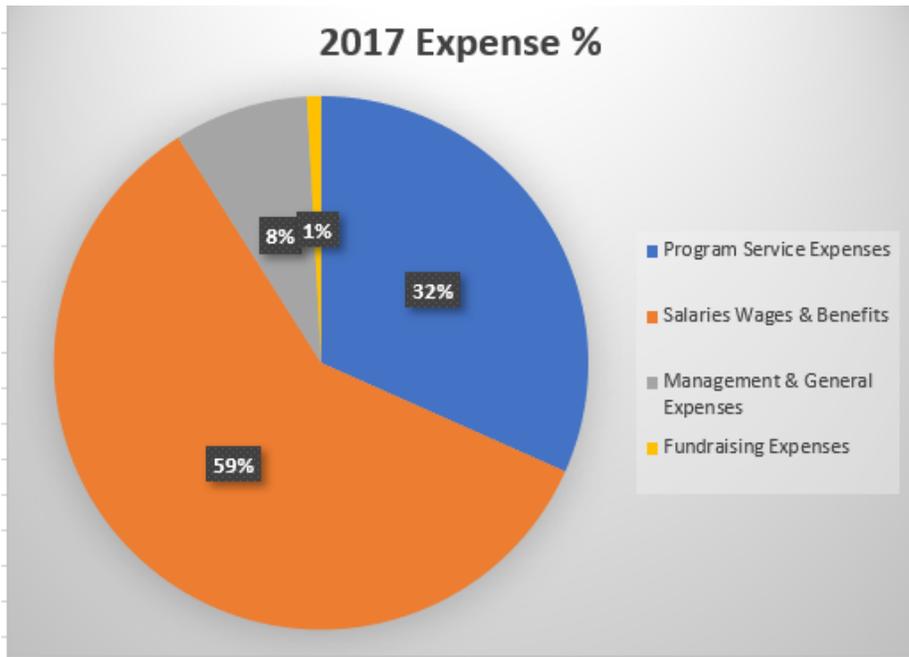
Liabilities	\$ 51,336.54	\$ 43,362.30
Unrestricted Net Assets	53,140.91	46,171.52
Temporarily Restricted Net Assets	-	-
Total Liabilities & Net Assets	\$ 104,477.45	\$ 89,533.82

Due to the closure of our Rutland location in Early 2016 in which approximately 60 enrollment spaces were lost resulting in reduced revenues by approximately 10%. However, Little Flowers was later licensed for Infants at the Fremont location and we also opened our third floor which increased our license total from 86 to 141 in late 2017. The increased enrollment and revenues will be reflected in our 2018 report.

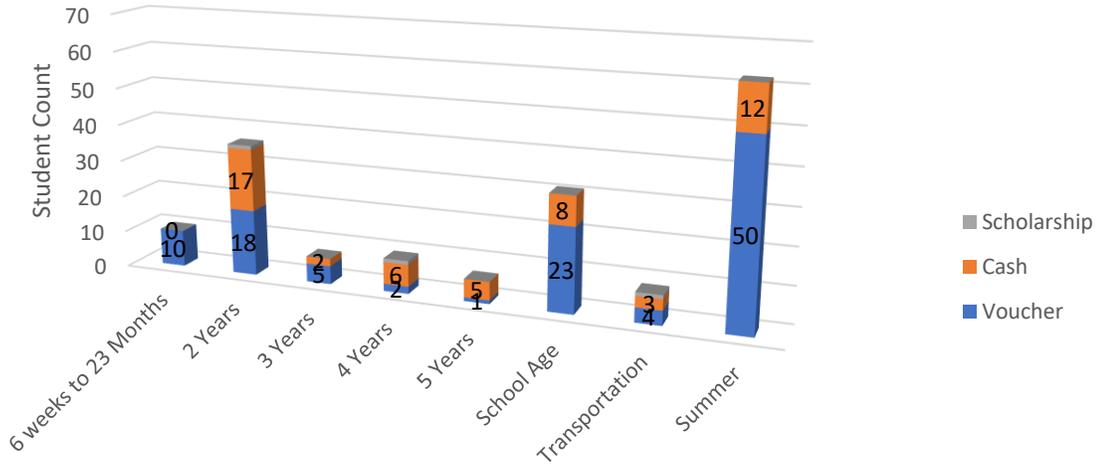
2017 Revenue %



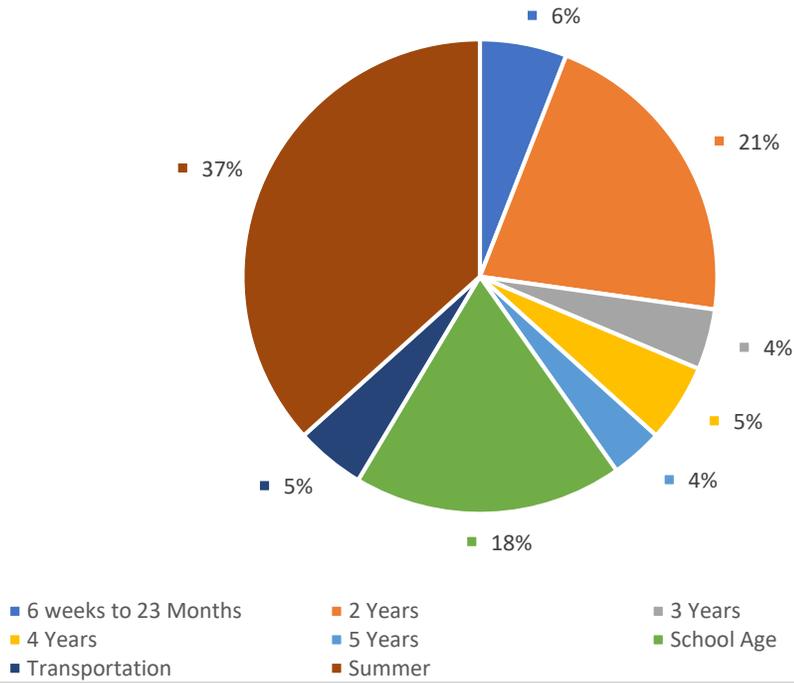
2017 Expense %



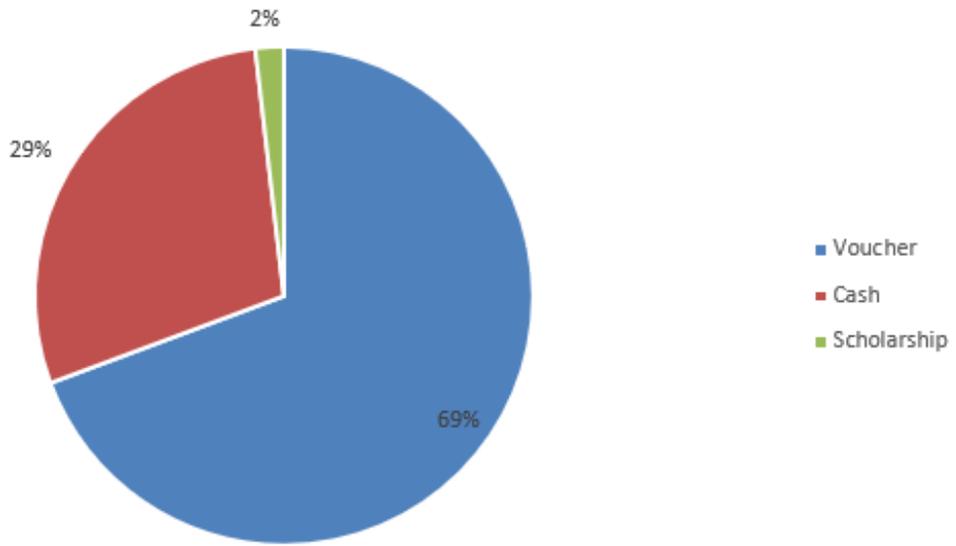
Programs



Total Served



Payment Type



Therapeutic Services

